





“AIS Greenworks fogging systems are made in Australia and tailored to your needs. We always take into consideration your budget, ongoing energy costs, environment uniformity, disease pressure and water use”



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“Our vision is to offer world leading solutions for the irrigation, climate, and water management needs of Australian businesses. Solutions that are recognised as innovative, integrated, valued and environmentally sensitive”



Who are AIS Greenworks?

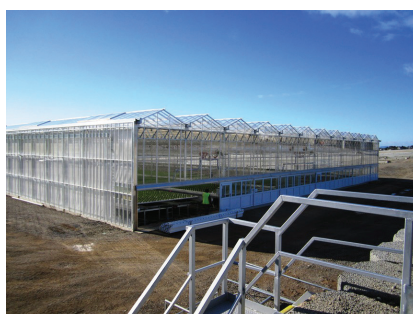
AIS Greenworks are a leading Australian owned and operated solutions provider for the protected cropping industry servicing both in Australia and abroad, providing design, manufacturing, installation and technical services to the market.

Greenhouses are quickly becoming leading producers of fruit, vegetables, and flowers throughout Australia. In fact, the hydroponics industry is now the fastest growing food production sector in Australia.

Growing within a greenhouse enables the grower to control their environment; increasing yields and quality, while lowering inputs such as water, energy, and pesticides. Between our offices in Griffith, Sydney, Melbourne and Adelaide and as an industry leader, AIS Greenworks are involved in a multitude of projects across Australasia ranging in both size and complexity. Our team are both approachable and hard working to ensure the outcome is optimal for the grower time and time again.

By and large, we are an engineering projects company that will design, supply and install the mechanical, hydraulic, and greenhouse systems required for competitive greenhouse operation.

AIS Greenworks are a Division of ICI Industries Pty Ltd.





“We strive to be better at what we do every day and demand excellence in everything we do, by setting standards and continuously improving upon these across all aspects of our business”



TurnKey Greenhouse Solutions

AIS Greenworks has the experience, design capabilities, engineering know-how and Australian expertise to take your greenhouse project from concept to completion. We are proud to say that we have participated in the design and engineering phases of complex greenhouse projects across Australia since the late 90's.

We take pride in selecting only the most highly qualified mechanical engineers to fulfil grower's needs, ensuring that the initial design, construction and final operating systems are performing at their very best. AIS Greenworks are able to take the stress out of your greenhouse project, be it one part of the development or a complete turnkey project. We can ensure that your greenhouse project meets all that the requirements that you demand.

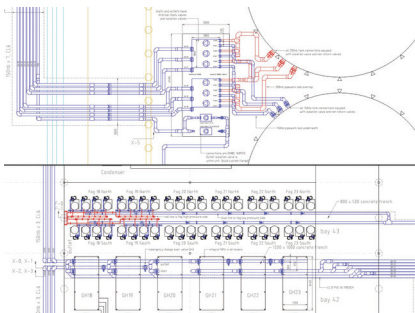
With over 70 staff to call upon within our company, AIS Greenworks and our divisions boast extensive capabilities in:

- ✓ Psychometrics
- ✓ Structural Analysis
- ✓ Hydraulics
- ✓ Planning in 2D for Site Plans
- ✓ 3D Modelling
- ✓ Practical Expertise in Land Development
- ✓ Fabrication and Installation
- ✓ Energy Analysis
- ✓ Thermodynamics

AIS Greenworks offer every product and service required to bring a project to fruition. With our network of industry leaders here and overseas, we are at the forefront of the latest developments in greenhouse design and construction world wide.

To further define our commitment to driving the industry, we provide solutions to our often unique customer requirements through our specialised Research and Development department. Our team combines senior expertise in designing, manufacturing and servicing products for our client base.

One of Greenworks fundamental points of difference, from design to completion is our ability to stay on budget and deliver your final project on time. With our extensive experience in a variety of site and weather situations, we are able to allow for less than ideal circumstances as, and if, they arise.





**“There is nothing better than
being able to help a customer
solve a problem unique only to
them, and that’s what we do
everyday”**



Supply Chain Management

Ensuring projects are on time and on budget will come down to managing each process of the installation. One such process that can and does make a difference on your project will be the supply chain.

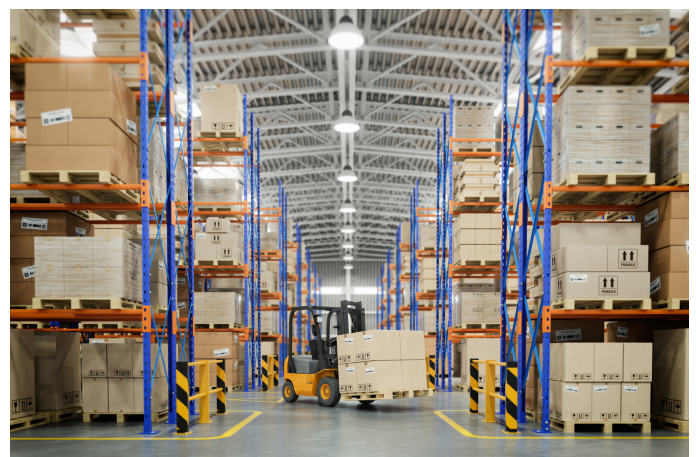
At AIS Greenworks, we have a dedicated team who work on procurement and transit arrangements as their primary roles, making the supply chain a simple and effortless process for our customers. Our procurement manager oversees the team of logistics experts to ensure your goods are ordered and cared for in transit in the most efficient time possible.

Our Business Partners

As important as getting the goods to you on time and in order, is making sure we can offer the best brands and quality for the ultimate value for money. We do this at AIS Greenworks by building strong relationships with our business partners.

Manufacturers, suppliers, transport companies, wholesalers and subcontractors all form the elite team of resources we use regularly to value add to your project and provide the best solutions to your unique needs.

As part of ICI Industries Pty Ltd, we also have the resources of a national company and its divisions, something we are extremely proud of.



“In such a vast country, getting stock to our customers can be a challenge. We have excellent systems and teams in place to ensure great service year round for our growers”





National Service Division

Commitment to our customers doesn't stop once we leave the farm gate.

We pride ourselves on learning about our products before we install them, giving you the confidence that AIS Greenworks service everything that we install, efficiently and economically. Our close partnerships with leading irrigation manufacturers ensures that we as a company, can deliver a total package to you.

The AIS Greenworks National Service Division offers to you the following support

- ✓ 24 hour Emergency contact number
- ✓ Pump & Hydraulic Mechanical Servicing
- ✓ PVC and Poly Repairs
- ✓ Licenced Electricians specialising in Greenhouse and Irrigation
- ✓ Control Systems and PLC Programming
- ✓ Maintenance Scheduling
- ✓ Service Contracts
- ✓ On Site Customer Training
- ✓ Irrigation System Maintenance

Our Operations team is headed by Stephen Sargent. "Sarg" has a maintenance background, working in the Irrigation Industry for the past 12 years. He has a long history and experience in Project Management, Installation, Commissioning and Maintenance of Commercial Hydroponics Systems as well as broad acre drip irrigation.

Our full service team consist of over ten staff ranging from welders to PLC programmers, each working as an integral member in this close knit team. When we service your equipment you can be assured it is done right the first time. Onsite scheduled maintenance and preventative maintenance are vital to ensuring longevity of your investment, from pump and filter systems to fogging nozzles, let the experts look after you pride and joy.

Our service team and contractor alliances allow AIS Greenworks to carry out all your service needs.



“We travel the country to see our customers, it’s great for the team who spend time helping people in some of the most remote areas in Australia”





“Greenworks has been instrumental in increasing our knowledge base through their expertise and relationships with Grodan and other consultants”







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